

APPROVED

Duplicate Bridge Association of Atlanta

Board of Directors – Meeting Minutes

MINUTES OF AUGUST 31 2010

The meeting was held at the Crown Plaza Hotel at the Atlanta Labor Day Regional Tournament. The President, Mr. Robert Heller, called the meeting to order at 5:05 pm.

Those Present: Bob Heller, Ina Parry, Marty Nathan, Doug Roberts, Ralph Folkerts, Barbara Heller, Jack Feagin, Betty Myers and Josie Mitchell

Guest Present: Claudia Feagin, Nancy Motes and Shirley Folkerts.

The July Minutes were approved as presented.

The Treasurer's report was presented by Marty and approved.

Marty reported the following items:

- (1) The MABC (Mid-Atlantic Bridge Association) gave us \$10,000 to spend or to return.
- (2) The July Sectional Tournament grossed \$4500.
- (3) Priscilla lost money of the Non-Life Master Tournament. The DBAA paid Priscilla \$150 to cover her loss.
- (4) The Wednesday night game had its best month in years. The game averaged ten (10) tables per Wednesday night for a total of 95 tables in all.

Prizes

It was stated that we are making too much money!" Marty stated that we do need to Make a little money.

Jack stated that money is needed to do advertising and marketing.

Barbara made a motion that we put 50% of our profit in a reserve fund and take the Other 50% and use on the players.

The motion was seconded by Marty and it passed unanimously.

Also, this will be retroactive to January 2009.

Further, if there is a 100% loss—this will come from the reserve fund.

WEB Page

Betty reported that all is well and everything is going just fine.

Sectionals

Bob reported that we will be back at the Hilton in November 2010.

Also, no agreement we reached with the ABA (American Bridge Association)

Regarding a combined tournament. As of this meeting all efforts to get together

With the ABA have failed.

However, since then I learned that our November Tournament will be a combined Tournament with the ABA. (Bob met with the ABA Southern Sectional Vice President And things have been worked out to hold a combined DBAA/ABA tournament.

Regional

Labor Day 2010---Jack reported that after many lengthy discussions with the hotel the “beef is back.” We will have our usual roast beef station.

(It was discussed earlier with the board via e-mail that the price of the beef was a bit prohibitive. Jack was able to negotiate a reasonable price so the beef was indeed served at the Regional).

Marketing Duplicate Bridge

Jack—“We are still seeking advertisement in local newspapers and in newspapers put Out by small communities such as the Tucker newspaper, creative loafing and Others.” Also, Jack wants to establish a committed to help look into and to Look at ways to bring in new people to bridge. The committed will come up With marketing plans to help accomplish this.

Policies & Procedures

Ralph presented the following addition to the P&P of Paragraph B to “IV Tournaments” Regarding accounting of tournament profits and losses:

I. IV Tournaments

- A. Tournament Chairman: The DBAA will appoint one or more persons to serve the ACBL, District, and Unit as Tournament Chairman to organize and run Sectional, Regional, and National Tournaments within the DBAA area. The chairman will recommend dates and locations for the tournaments for consideration by the DBAA Board of Directors. Financially the chairman has responsibility to submit to the DBAA a tournament “net profit” budget or request and exception from the DBAA if there appears to be a budgeted loss.
- B. The Treasurer will record one half of any tournament profit to a reserve Fund to be used later to help offset future tournament losses and delay the need for increases in player fees. The remaining profit (if and) will be Entered as unrestricted DBAA funds. Should a tournament suffer a net loss, all of the loss is to be recorded against the reserve fund. Should the Tournament reserve fund be insufficient to offset a loss, the balance is to be drawn from unrestricted DBAA funds.
- C. Entry fees for DBAA run Sectional Tournaments will be \$10 per player.
- D. At tournaments that include a food guarantee to the site our practice is to

Give each player two \$1.50 food and beverage tickets per event unless we are providing group meal/treats that day. The food and beverage tickets will have a limited life set by the Tournament Chairman.

Revision to P&P Section VII Change of Rank Party to expand approach to notification of Change of Rank party and stipulate that the President is to appoint a coordinator.

VII. Change Of Rank Party

- A. DBAA encourages change of rank parties by the Clubs within the DBAA area offering open sanctioned ACBL games. If choosing to participate in a DBAA sponsored party, each club will set its own date for a party (within parameters offered by the DBAA) and notify DBAA of the party date. Change of Rank parties will normally be scheduled for March of each year. The President will appoint a coordinator for this activity. Each club will do its own advertising.
- B. The DBAA will either mail change of rank flyers to players living within the DBAA area that the ACBL indicates did achieve a change of rank during the previous calendar year or will notify participating clubs of the names of eligible players. The flyer, if sent, will include a Club free free play for one free game at the party of their choice. DBAA will reimburse the Club for the game fee for each free play accepted by the Club and submitted to DBAA or my marking attendees on the provided list of eligible players. For reimbursement the free play must include the players name or be indicated by a marking on the provided list. After the party, DBAA will provide each participating Club \$75 intended for refreshments provided by the Club for the party in addition to reimbursement for the honoree's game fee. The ACBL GAME REPORT IS ALSO TO BE SUBMITTED TO THE DBAA.

REMINDER; DBAA WILL ONLY PAY ONE (1) \$75.00 PER CLUB, NO MATTER HOW MANY CHANGE OF RANK PARTIES THAT PARTICULAR CLUB MAY HOLD.

There was a motion that was made to give the President authority to appoint a person to coordinate the Change of Rank parties in November. The vote was 4 to 3 infavor of this.

Also a committed was appointed consisting of :
Nancy Motes, Barbara Heller and Ralph Folkerts.

Bob Heller handed out a proposal for 199'er sectionals in clubs. He stated that he did not want to vote on it today as it would take some review and discussion with clubs. There was some discussion and then the item was tabled.

Marty Nathan proposed that the entry fee for NLM tournaments be raised from \$8.00 to \$9.00. This was at the suggestion of Priscilla Smith after the one last month had a nominal loss. The motion was approved.

The next meeting will be on 3 November 2010 at the Fall Sectional /Hilton Hotel.
Respectfully submitted----Josie Mitchell—Secretary

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